



Capability Statement

2023

Decobu.

WHO WE ARE



Decobu is a consulting company that delivers excellence for our clients and employees. Our growing team culture, flexible working arrangements and industry-changing processes, support a healthy working culture that in turn promotes a high level of communication and passion internally and externally .

Decobu was founded to improve the continuity of two main factors of every project: cost and design.

Our purpose is to bring these two components together to improve the construction industry by developing accurately detailed cost plans and cost-effective performance designs. The philosophy at Decobu is to work in collaboration rather than isolation, this results in a well-thought-out project solution for all the projects that we are part of.

SECTORS WE WORK WITHIN

- Commercial New Build
- Commercial Refurbishments
- Commercial Fit-outs
- Multi-residential
- Retail
- Government
- Mining (NPI)
- Aged/Child Care
- Health Care
- Education
- Hospitality
- Recreation
- Transport
- Industrial





5,342+

COST PLANS
COMPLETED

780+

DESIGNS
COMPLETED

\$1.5B+

OF PROJECTS
QUOTED

30+

STAFF

**We Design
We Cost
You Build.**

OUR VISION

To become a leading professional services company in Australia, known for its expertise, people, and service. Through acquisitions and partnerships with synergistic businesses, we will offer an end-to-end solution, standing alongside our clients and their projects.





WHO WE WORK WITH

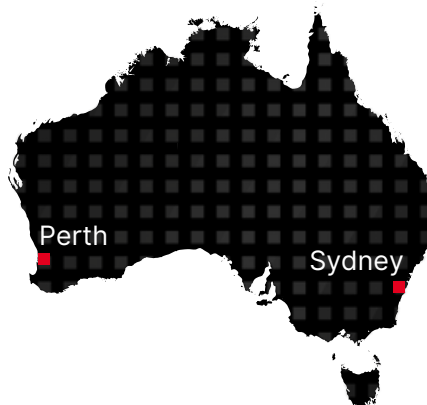
OUR CLIENTS

RioTinto

J.P.Morgan



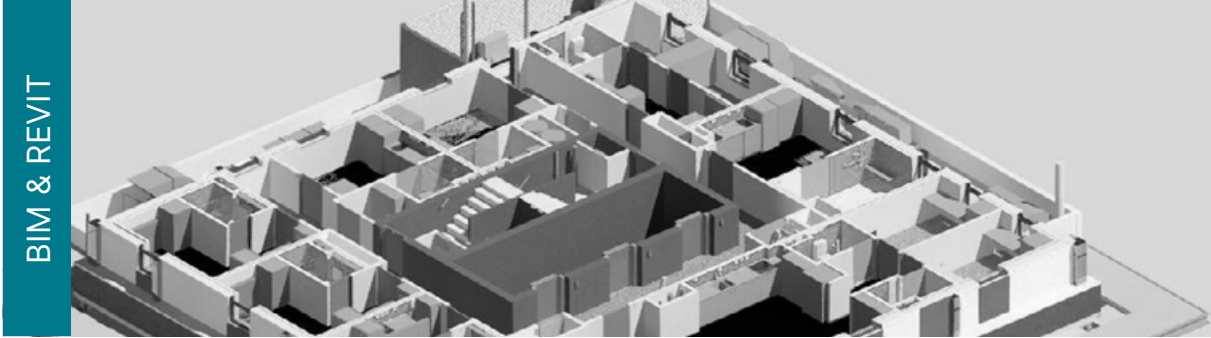
PYRAMID



Decobu has a national presence with our services available for projects around Australia.

Decobu currently has offices in Perth and Sydney.

WHAT WE DO



DESIGN SERVICES

We support developers, builders, architects, project managers and sub-contractors with their design and engineering requirements.

When designing and providing documentation, we consider all critical factors, including your budgets, to ensure we deliver the best outcome for constructability.

With our multi-sectoral experience, we can provide electrical engineering, mechanical (HVAC) engineering, hydraulic engineering and fire protection engineering services.

From design briefs; peer reviews; to issue for construction (IFC) documentation, we ensure all provided design and documentation is well thought out and of a professional standard.

Our Electrical Engineering services include:

- Low Voltage (LV) Power Design
- Internal & External Lighting Design
- Supply Authority Liaison & Applications
- Communications Design (NBNC pathways)
- Security System Design
- Lightning Protection Assessments
- Dry Fire Detection Design
- EV Charging System Design
- Solar Photovoltaic System Design

Our Hydraulic Engineering services include:

- Water Supply and Drainage Design
- Gas Design
- Stormwater Design
- Wet Fire Protection Design
- Hot Water Design

Our Mechanical Engineering services include:

- Ventilation Design
- Heating Designs
- Air Conditioning Design

Take the risk out of your projects and ensure the details are captured before construction, and therefore minimising risk, variations and having an all-around, smoother delivery for all involved.





RESIDENTIAL
Newmarket Green, NSW



AGED CARE
Odyssey Robina, QLD



COMMERCIAL FIT OUT
HUB Australia, NSW & VIC



COMMERCIAL
Nido East Victoria Park, WA



RETAIL
Kardinya Shopping Centre, WA



COMMERCIAL
Sydney Fish Market, NSW



NON-PROCESS INFRASTRUCTURE
Koodaideri Stage 3 & 4, WA



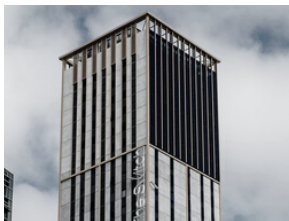
COMMUNITY
Blue Gum Community Centre, WA



RECREATION
Club Moolia, WA



HOSPITALITY
Pinky's Rottneest Island, WA



RESIDENTIAL
The Switch Perth Central, WA



HOSPITALITY
Esplanade Hotel, WA



RESIDENTIAL
O'Connor Apartments, WA



HOSPITALITY
Onslow Sun Chalets, WA



COMMERCIAL
Link at Langley, WA



RESIDENTIAL
Forbes Residences, WA



HOSPITALITY
Nippon, WA



HOSPITALITY
Gallery Hotel, WA

PROJECT SHOWCASE

COST PLANNING

Cost planning is an imperative part of any construction project for all stakeholders; understanding costs is necessary for developers, builders and sub-contractors. With our cost planning & estimating services, we use digital software to assist us in producing accurate BOQs, we then take into account current market rates and previously completed project data that allows us to calculate accurate and realistic cost plans & estimates that are both in line with your goals and budget.

Our Hydraulic, Electrical, Building and Civil services include:

- Estimating
- Project Variations
- Feasibility Studies
- Take Offs/BOQs
- IFT to IFC Rework
- Quantity Surveying
- Close Out Documentation

With over 4,000 cost plans & estimates completed nationally, we have collected mass data and knowledge from the market which have assisted us in identifying certain trends which allow us to provide accurate data on our projects.



■ WHY US?

✓ Fast Results

With our fast turnaround times, you can submit more tenders and increase your chances of success.

✓ Flexibility

No long-term commitments or lock-in contracts. Our terms suit your business and your requirements.

✓ Cost-Savings

All the benefits of an in-house estimator – with none of the overheads. Expert services when you need them.



COMMERCIAL
Sydney Opera House, NSW



REREATION
WCE Training Ground, WA



COMMERCIAL
Krispy Kreme, VIC



RETAIL
Whitfords Shopping Centre, WA



HEALTH
Kingaroy Hospital, QLD



HOSPITALITY
Gold Coast Airport Hotel, QLD



EDUCATION
EZONE UWA, WA



COMMERCIAL FIT OUT
Star Casino, NSW



SPORT
Perth Motorplex, WA

BIM & REVIT

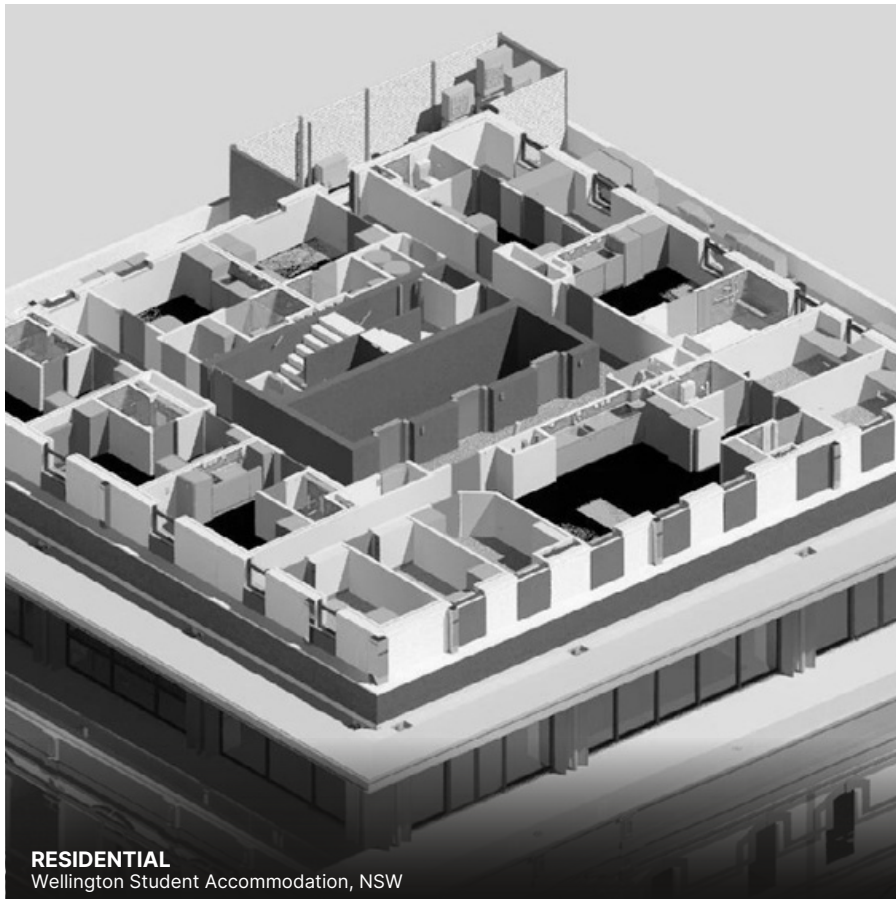
With knowledge and expertise acquired in the building industry over 20 years, we work across the digital engineering industries with Contractors, Engineers, and Builders allowing virtual simulation of the project through 3D models and coordinated design components to assist in the different stages of projects and developments. We provide Revit modelling (LOD 100 – 500), Clash Detection Reports, BIM Implementation Plans, BIM Execution Plans, CAD Drafting, and BIM management for all types of building clients.

Every client is different, and we make sure we find the best solution that suits you, your interest and your budget. Custom made solutions, offer you the best option to suit your BIM, Revit or CAD needs, which can be

an onerous and costly endeavour if is not properly managed and implemented. When appropriately utilised, digital engineering provides building owners/ managers with projects of higher quality, more productive with greater profitability.

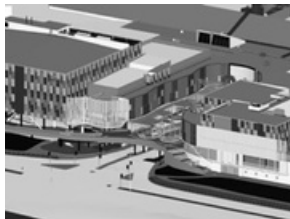
No matter the size of the project, all clients receive a professional consultation before construction to help identify all potential problems.

By providing customised and personalised solutions, according to what our client needs, we fulfil any BIM, Revit and CAD requirements and go above and beyond our clients' expectations.

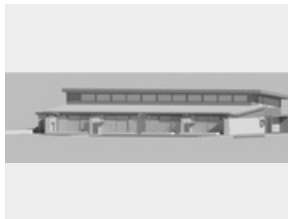




TRANSPORT
Perth Stadium Station, WA



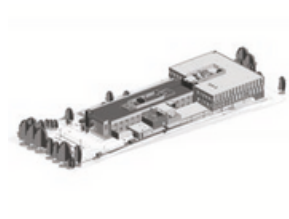
RETAIL
Whitfords Shopping Centre, WA



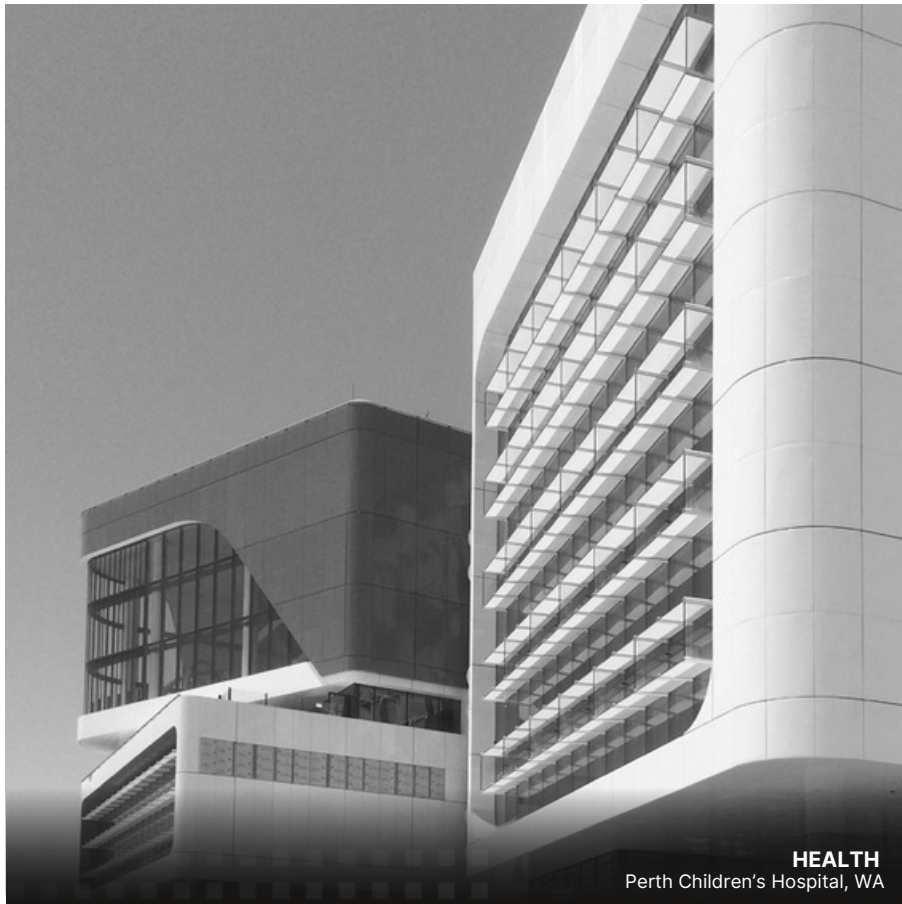
EDUCATION
Landsdale Christian School, WA



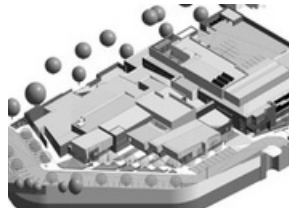
HEALTH
Broome Step Up Step Down, WA



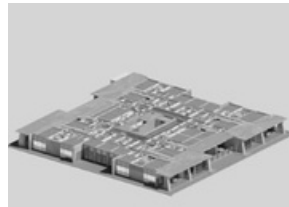
HEALTH
Deakin Mental Health, ACT



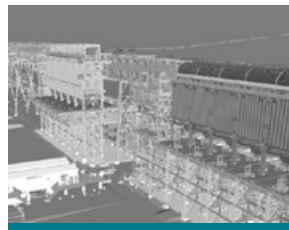
HEALTH
Perth Children's Hospital, WA



GOVERNMENT
Armadale Courthouse and Police Complex, WA



RESIDENTIAL
Cordelia Street, QLD



NPI
South Flank Project Pilbara, WA

PROJECT SHOWCASE

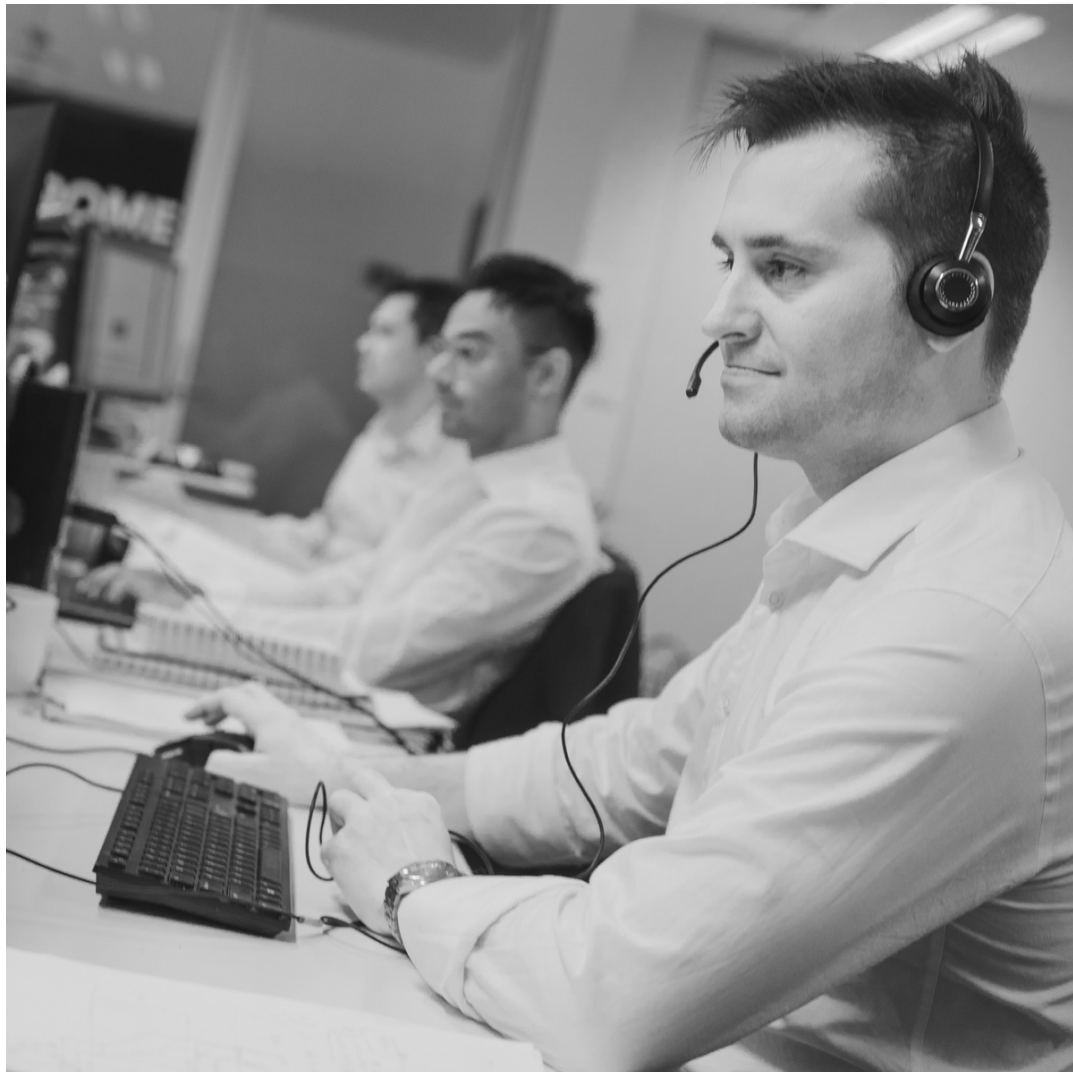
ADVISORY

Our team work together to pool our expertise and insights, bringing multi-disciplinary perspectives and ideas that lead to better strategic advice. Our team can assist with feasibility studies, business plans, technical advice, construction advice, peer reviews, costing advice information around regulations and tendering or connecting you with other suppliers.

Our team of experienced advisors are here to assist in helping you tune up your business to ensure you are positioned well enough to win more work.

We also offer system and process implementation. Our team can also assist with the following;

- Technical support
- Project understanding
- Understanding your finances
- Systems review and implementation
- Strategic Planning
- Process review and implementation
- General Business Troubleshooting



LEADERSHIP TEAM



DALE FOSTER | Managing Director

With a trade background, Dale has held various roles before starting a Cost Planning company in 2015. In 2019, Dale acquired an engineering & BIM company that aligned with his vision of the now, Decobu. As Managing Director, Dale focuses on strategy and direction, looking for synergistic opportunities that support the company's vision.



KANNAN RAJENDIRAN | Director

Kannan has over 21 years of experience in the design, implementation, and project coordination of building services and he has worked on various sectors and developments in Western Australia. In 2022, Kannan transitioned into the role of Sales and Marketing Director.



MARK RICHARDS | General Manager

Mark has held a variety of design and management roles for over 35 years in the construction industry, predominantly for Tier 1 consultants working on significant projects in the UK, Hong Kong, New Zealand, and Australia. As General Manager, he applies his extensive experience to managing the day-to-day operations with a particular focus on staff development, client communications and industry-leading engineering solutions.



SHAWN D'CRUZ | General Manager - NSW

Possessing more than 23 years of experience in the building services industry as an engineer and manager, Shawn truly believes in aligning the delivery of projects with clients' desired outcomes. Shawn has mastered a customer-centric approach in managing and delivering projects, with an unparalleled level of flexibility.

TESTIMONIALS

"Cushman Wakefield have had the pleasure of working with Shawn D'Cruz, General Manager (NSW) at Decobu, on several projects over the years, from shopping centres to commercial office fit-out projects. Shawn and his team's proactive delivery model, engineering expertise and coordinated approach ensured successful project outcomes for our clients.

Most notable was Shawn's responsiveness and his ability to see challenges, not problems. Shawn's multi-disciplinary knowledge ensured a holistic and coordinated delivery, whilst providing a single point of contact for the client and project team. I would highly recommend Shawn and the Decobu team for your next project as I have always found him to be very professional and a pleasure to work with."

CHRISTOPHER FORDE
DIRECTOR, PROJECT & DEVELOPMENT SERVICES,
CUSHMAN WAKEFIELD

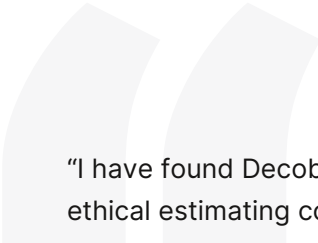
"Over the years, SKS Group has had the pleasure of working with the team at Decobu across a wide range of projects, ranging from multi-story residential developments to hotels, utilizing their electrical, mechanical, and hydraulic design services.

The design team at Decobu has both national and international project experience, which solidifies our confidence in the team's abilities and experience. Our team also appreciates the innovative, proactive, and coordinated approach provided by Decobu to ensure that our projects are successfully delivered.

I would strongly suggest the Decobu team for your next project because I have always found the team incredibly competent and enjoyable to deal with time and time again."

AKKI SINGH
DEVELOPMENT MANAGER, SKS GROUP






“I have found Decobu to be one of the most professional and ethical estimating companies I have worked with in 35 years.

They are on point and listen to my needs and wants, without hesitation. Without their help, we would not have been so well placed in winning the successful 2.2 million dollar tender we have just been awarded.


It's a credit to their organisation with the staff and systems they have in place.”

GEOFF WILLIAMS
GENERAL MANAGER, BETTA GROUP OF COMPANIES



“Decobu managed the clash detection process on behalf of iConstruct for Worley Engineering on BHP's South Flank project during the design phase. Francesco's skill in managing the clash process involving a custom cloud platform in a highly dynamic environment was exemplary and included best practice consultation. Decobu were invaluable support in the creation of module reports. The process and dataset was complex requiring in-depth knowledge of the information within the model to unlock automation methods required to meet demanding deadlines.”

CHRIS MILBORN
BIM MANAGER, ICONSTRUCT



“Matera Electrical have been using Decobu 's services for 2 years for our Electrical Services estimating, and each time they have helped us through every step of the process. The team are great to work with and are always quick to respond to emails and queries. It's great to have a company not only provide a service but also continue to help wherever they can even after we have finished with a job. The support we receive is amazing, especially when meeting tight deadlines.

On top of the service, we are finding in most cases this to be a more economical approach.”

DEAN KERNS
DIRECTOR, MATERA ELECTRICAL



Decobu.



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📍 Perth | Sydney

[Decobu.com.au](https://decobu.com.au)
